## UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 FORM 10-Q

(Mark ⊠	(One) Quarterly Report Pursuant to Section 13 or 15(d) of the Securi	ties Exchange Act of 1934
	For the quarterly period ended June 30, 2005	
	Transition Report Pursuant to Section 13 or 15(d) of the Secur	ities Exchange Act
	For the transition period from to	
	Commission File Number 0-24217	
	YP COI	RP.
	(Exact Name of Registrant as Spe	
	Nevada	85-0206668
(State or	Other Jurisdiction of Incorporation or Organization)	(IRS Employer Identification No.)
	4840 East Jasmine St. Suite 105	85205
	Mesa, Arizona	(Zip Code)
	(Address of Principal Executive Offices)	
	(480) 654-964	
	(Registrant's Telephone Number,	Including Area Code)
Exchange Ac	cate by check mark whether the registrant: (1) has filed all report of 1934 during the preceding 12 months (or for such shorter publication to such filing requirements for the past 90 days. Yes	eriod that the registrant was required to file such reports), and
Indi	cate by check mark whether the registrant is an accelerated filer	(as defined in Rule 12b-2 of the Exchange Act). Yes □ No ☑
	APPLICABLE ONLY TO COR	PORATE ISSUERS
The	number of shares of the issuer's common equity outstanding as	of August 1, 2005 was 49,219,736 shares of common stock,

par value \$.001.

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#### **PART I - FINANCIAL INFORMATION**

#### ITEM 1. FINANCIAL STATEMENTS

### YP CORP. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

		June 30,  2005		2004
	(ı	unaudited)		
Assets				
Cash and equivalents	\$	9,004,290	\$	3,576,529
Restricted cash		365,000		-
Accounts receivable, net of allowance for doubtful accounts of \$963,654 and \$3,400,575		6,217,833		8,362,283
Prepaid expenses and other current assets		1,187,910		822,919
Income tax refund receivable		-		1,239,436
Deferred tax asset		148,362		352,379
Total current assets Accounts receivable, long term portion, net of allowance for doubtful accounts of \$85,522 and		16,923,395		14,353,546
\$269,662		1,317,970		2,075,334
Customer acquisition costs, net of accumulated amortization of \$3,821,547 and \$5,096,669		3,022,645		4,482,173
Property and equipment, net		485,865		725,936
Deposits and other assets		60,919		239,060
Intangible assets, net of accumulated amortization of \$3,139,328 and \$2,446,403		4,981,102		3,326,274
Advances to affiliates	_	-	_	3,894,862
Total assets	\$	26,791,896	\$	29,097,185
71.1884				
Liabilities and Stockholders' Equity				
A accounts mayable	\$	501,539	\$	1,210,364
Accounts payable Accrued liabilities	Ф	767,644	Ф	542,481
Income taxes payable		505,458		342,401
Notes payable- current portion		505,456		115,868
Total current liabilities		1,774,641	_	1,868,713
Deferred income taxes		183,099		1,116,314
Total liabilities		1,957,740		2,985,027
Commitments and contingencies				-
Series E convertible preferred stock, \$.001 par value, 200,000 shares authorized, 127,840 and 128,340 issued and outstanding, liquidation preference \$38,202		10,866		10,909
Common stock, \$.001 par value, 100,000,000 shares authorized,48,964,728 and 50,071,302 issued and outstanding		48,965		50,071
Paid in capital		10,577,670		11,375,384
Treasury stock		(1,606,131)		-
Deferred stock compensation		(3,872,075)		(5,742,814)
Retained earnings		19,674,861		20,418,608
Total stockholders' equity		24,834,156		26,112,158
Total liabilities and stockholders' equity	\$	26,791,896	\$	29,097,185

See accompanying notes to consolidated financial statements.

### YP CORP. AND SUBSIDIARIES UNAUDITED CONSOLIDATED STATEMENTS OF OPERATIONS

	T	hree Months I	Ende	ed June 30,	_ 1	Nine Months E		d June 30,
		2005		2004		2005		2004
Net revenues	\$	6,517,158	\$	16,890,361	\$	19,151,922	\$	47,098,181
Cost of services	Ф	925,805	Ф	8,195,264	Ф	2,921,322	Ф	19,678,248
Gross profit		5,591,353	_	8,695,097	_	16,230,600	_	27,419,933
		3,371,333		0,073,077	_	10,230,000	-	27,417,733
Operating expenses:								
General and administrative expenses		3,320,434		3,271,624		9,886,929		9,142,889
Sales and marketing expenses		1,565,536		1,667,040		4,896,063		4,403,385
Depreciation and amortization		383,503		243,261		977,382		639,173
Total operating expenses		5,269,473		5,181,925		15,760,374		14,185,447
Operating income		321,880		3,513,172		470,226		13,234,486
Other income (expense):								
Interest expense and other financing costs		-		(5,643)		(8,610)		(13,310)
Interest income		29,859		104,540		206,621		261,905
Other income (expense)		(584,988)		436,464		(477,535)		782,617
Total other income (expense)		(555,129)		535,361		(279,524)		1,031,212
								, ,
Income before income taxes and cumulative effect of								
accounting change		(233,249)		4,048,533		190,702		14,265,698
Income tax benefit (provision)		83,465		(1,409,113)		(92,982)		(4,992,994)
Income before cumulative effect of accounting								
change		(149,784)		2,639,420		97,720		9,272,704
						-		-
Cumulative effect of accounting change (net of income taxes of \$53,764 in 2005)		-		-		99,848		-
Net income (loss)	\$	(149,784)	\$	2,639,420	\$	197,568	\$	9,272,704
Net income (loss) per common share:								
Basic:								
Income (loss) applicable to common stock before cumulative effect of accounting								
change	\$	(0.00)	\$	0.06	\$	0.00	\$	0.20
Cumulative effect of accounting change	\$	-	\$	-	\$	0.00	\$	-
Net income (loss) applicable to common stock	\$	(0.00)	\$	0.06	\$	0.00	\$	0.20
Diluted:								
Income (loss) applicable to common stock								
before cumulative effect of accounting								
change	\$	(0.00)	\$	0.05	\$	0.00	\$	0.19
Cumulative effect of accounting change	\$	-	\$	-	\$	0.00	\$	-
Net income (loss) applicable to common stock	\$	(0.00)	\$	0.05	\$	0.00	\$	0.19
Weighted								
Weighted average common shares outstanding:  Basic		44,860,228		47,294,551		46,060,709		47,033,977
	_		_		_		_	
Diluted	_	44,860,228	_	48,096,618	_	46,296,626	_	47,805,915

See accompanying notes to consolidated financial statements.

### YP CORP. AND SUBSIDIARIES UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS

	Nine Months Ended June			d June 30,
		2005		2004
CASH FLOWS FROM OPERATING ACTIVITIES:				
Net income	\$	197,568	\$	9,272,704
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation and amortization		977,381		639,171
Amortization of deferred stock compensation		1,105,763		622,901
Issuance of common stock as compensation for services		119,500		-
Non-cash gain on transaction with affiliates		171,865		-
Cumulative effect of accounting change		(99,848)		-
Deferred income taxes		(782,962)		172,897
Loss on disposal of equipment		-		36,932
Provision for uncollectible accounts		(54,492)		-
Changes in assets and liabilities:				
Accounts receivable		2,956,306		(6,896,403)
Customer acquisition costs		1,459,528		(963,668)
Prepaid and other current assets		(207,201)		(477,007)
Restricted cash		(365,000)		-
Deposits and other assets		178,141		34,900
Accounts payable		(708,825)		83,182
Accrued liabilities		225,163		(805,464)
Income taxes payable		1,744,894		1,149,857
Advances to affiliates (accrued interest)		(157,972)		
Net cash provided by operating activities		6,759,809		2,870,002
CASH FLOWS FROM INVESTING ACTIVITIES:				
Advances made to affiliates and related parties		-		(2,725,000)
Repayments of advances made to affiliates and related parties		-		1,175,000
Expenditures for intangible assets		(346,751)		(299,425)
Purchases of equipment		(44,387)		(353,311)
		( )/		(===,=_,
Net cash used for investing activities		(391,138)		(2,202,736)
CASH FLOWS FROM FINANCING ACTIVITIES:				
Series E preferred stock dividends		(780)		-
Common stock dividends		(940,355)		(499,983)
Proceeds from conversion of preferred stock		225		<u>-</u>
Net cash used for financing activities		(940,910)		(499,983)
INCREASE IN CASH AND CASH EQUIVALENTS		5,427,761		167,283
CASH AND CASH EQUIVALENTS, beginning of period		3,576,529		2,378,848
CASH AND CASH FOLLIVALENTS and of pariod	¢	0.004.200	¢	2546 121
CASH AND CASH EQUIVALENTS, end of period	<u>\$</u>	9,004,290	\$	2,546,131

See accompanying notes to consolidated financial statements

#### 1. ORGANIZATION AND BASIS OF PRESENTATION

The accompanying consolidated financial statements include the accounts of YP Corp., a Nevada Corporation, and its wholly owned subsidiaries (collectively the "Company"). The Company is an Internet-based provider of yellow page directories and advertising space on or through www.YP.com, www.YP.net and www.Yellow-Page.net. No material or information contained on these websites is a part of the notes or the quarterly report to which notes are attached. All material intercompany accounts and transactions have been eliminated.

The accompanying unaudited financial statements as of June 30, 2005 and for the three and nine months ended June 30, 2005 and 2004, respectively, have been prepared in accordance with generally accepted accounting principles for interim financial information. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for audited financial statements. In the opinion of the Company's management, the interim information includes all adjustments, consisting only of normal recurring adjustments, necessary for a fair presentation of the results for the interim periods. The footnote disclosures related to the interim financial information included herein are also unaudited. Such financial information should be read in conjunction with the consolidated financial statements and related notes thereto as of September 30, 2004 and for the year then ended included in the Company's annual report on Form 10-KSB for the year ended September 30, 2004.

All amounts, except share and per share amounts, are rounded to the nearest thousand dollars.

The preparation of financial statements in accordance with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amount of assets and liabilities at the date of the financial statements and the reported amount of revenues and expenses during the reporting period. Significant estimates and assumptions have been used by management in conjunction with establishing allowances for customer refunds, non-paying customers, dilution and fees, analyzing the recoverability of the carrying amount of intangible assets, estimating amortization periods for direct response advertising costs, estimating forfeitures of restricted stock and evaluating the recoverability of deferred tax assets. Actual results could differ from these estimates. Certain prior period amounts have been revised to conform to the current period presentation. These changes had no impact on previously reported net income or stockholders' equity.

#### 2. ACCOUNTING CHANGES

Effective October 1, 2004, the Company changed its method of accounting for forfeitures of restricted stock granted to employees, executives and consultants. Prior to this date, the Company recognized forfeitures as they occurred. Upon occurrence, the Company reversed the previously recognized expense associated with such grant. Effective October 1, 2004, the Company changed to an expense recognition method that is based on an estimate of the number of shares for which the service is expected to be rendered. The Company believes that this is a preferable method as it provides less volatility in expense recognition.

Additionally, while both methods of accounting for forfeitures are acceptable under current guidance, the implementation of FAS 123R (effective during the Company's first quarter of fiscal 2006) will no longer permit companies to recognize forfeitures as they occur. See Note 8. As this new guidance will require the Company to change its method of accounting for restricted stock forfeitures, the Company has decided to adopt such change as of the beginning of its fiscal year. The Company is not adopting the provisions of FAS 123R prior to its effective date. Rather, the Company is changing its accounting for forfeitures under the allowed options prescribed in FAS 123.

The impact of this change for periods prior to October 1, 2004 was an increase to income of \$100,000 (less than \$0.01 per share), net of taxes of \$54,000, and has been reflected as a cumulative effect of a change in accounting principle in the Company's consolidated statement of operations for the nine months ended June 30, 2005. Because stock grants are now recorded net of estimated forfeitures, the cumulative effect of this change also reduced Additional Paid in Capital and Deferred Compensation by \$1,013,000 and \$1,166,000, respectively, at October 1, 2004. The effect of the change was to decrease net income by \$1,000 (net of income taxes of \$1,000) for the three months ended June 30, 2005 and increase net income by \$72,000 (net of income taxes of \$43,000) for the nine months ended June 30, 2005.

The estimated pro forma effects of the accounting change on the Company's results of operations for the three and nine months ended June 30, 2004 are as follows:

	 ree Months ded June 30, 2004	 ne Months nded June 30, 2004
As reported:		
Net income	\$ 2,639,000	\$ 9,273,000
Basic net income per share	\$ 0.06	\$ 0.20
Diluted net income per share	\$ 0.05	\$ 0.19
Pro forma amounts reflecting the accounting change applied retroactively:		
Net income	\$ 2,606,000	\$ 9,325,000
Basic net income per share	\$ 0.06	\$ 0.20
Diluted net income per share	\$ 0.05	\$ 0.20
Weighted average common shares outstanding:		
Basic	47,294,551	47,033,977
Diluted	48,096,618	47,805,915
7		

#### 3. BALANCE SHEET INFORMATION

Balance sheet information is as follows:

	 June 30, 2005								
	Current		Long-Term	<u>Total</u>					
Gross accounts receivable	\$ 7,182,000	\$	1,404,000	\$	8,586,000				
Allowance for doubtful accounts	 (964,000)		(86,000)		(1,050,000)				
Net	\$ 6,218,000	\$	1,318,000	\$	7,536,000				

	September 30, 2004								
	Current		Long-Term		<u>Total</u>				
Gross accounts receivable	\$ 11,763,000	\$	2,345,000	\$	14,108,000				
Allowance for doubtful accounts	 (3,401,000)		(270,000)		(3,671,000)				
Net	\$ 8,362,000	\$	2,075,000	\$	10,437,000				

Components of allowance for doubtful accounts are as follows:

	Jur	ne 30, 2005	September 30, 2004
Allowance for dilution and fees on amounts due		<u>,                                     </u>	
from billing aggregators	\$	765,000	\$ 2,978,000
Allowance for customer refunds		285,000	638,000
Other allowances		<u>-</u>	55,000
	\$	1,050,000	\$ 3,671,000

Property and equipment consists of the following:

	June 30, 2005	September 30, 2004			
Leasehold improvements	\$ 439,000	\$ 439,000			
Furnishings and fixtures	298,000	298,000			
Office, computer equipment and other	1,038,000	993,000			
Total	1,775,000	1,730,000			
Less accumulated depreciation	(1,289,000)	(1,004,000)			
Property and equipment, net	\$ 486,000	\$ 726,000			

#### 4. COMMITMENTS AND CONTINGENCIES

At June 30, 2005, future minimum annual lease payments under operating lease agreements for fiscal years ended September 30 are as follows:

Remainder of Fiscal 2005	\$ 74,000
Fiscal 2006	336,000
Fiscal 2007	29,000
Fiscal 2008	5,000
Thereafter	_
Total	\$ 444,000

#### Commitments to Investment Banking Firm

On October 8, 2004, pursuant to the terms of a Letter Agreement with Jefferies & Company, Inc., the Company issued a total of 925,000 shares of common stock to Jefferies. These shares were issued in lieu of cash fees for Jefferies' investment banking services. These shares were not issued under the Company's 2003 Stock Plan. Of the total shares issued to Jefferies, 100,000 shares were issued without restrictions on transfer other than those imposed by Rule 144 under the Securities Act of 1933, as amended. The remaining 825,000 shares were granted pursuant to a Restricted Stock Agreement. Accordingly, these shares remain subject to restrictions on transfer and sale, which lapse in accordance with a vesting schedule depending on the achievement of certain performance goals, none of which were achieved as of June 30, 2005.

In accordance with the provisions of EITF Topic D-90, *Grantor Balance Sheet Presentation of Unvested, Forfeitable Equity Instruments Granted to a Nonemployee*, because the Company has a right to receive future services in exchange for unvested, forfeitable equity instruments, the 825,000 shares are treated as unissued for accounting purposes until such time that the performance goals are achieved.

#### Commitments to Stockholders

As part of the December 2003 agreement between the Company and two of its largest stockholders, Morris & Miller, Ltd. and Mathew & Markson, Ltd., the Company terminated all prior obligations to make advances to these stockholders. Accrued interest on outstanding balances are reflected in the Advances to Affiliates line item of the accompanying balance sheet.

As part of this agreement, the Company agreed to pay recurring quarterly dividends of not less than \$0.01 per share to all of its common stockholders, subject to applicable law and certain restrictions with respect to the Company's liquidity. The quarterly dividend associated with the third quarter of fiscal 2005 was declared and paid in July 2005 and, therefore, was not accounted for in the three months ended June 30, 2005. In connection with the Transfer and Repayment Agreement described in Note 6, as of April 1,2005, the Company is no longer required to pay quarterly dividends. Future dividend payments will be evaluated by the Board of Directors based upon earnings, capital requirements and financial position, general economic conditions, alternative uses of capital and other pertinent factors.

#### Termination Agreements with Related Parties

Prior to fiscal 2004, the Company entered into Executive Consulting Agreements with four entities, each of which was controlled by one of the Company's four executive officers at that time and through which each entities' support staff provided executive management services to the Company. During the fiscal year ended September 30, 2004, the Company terminated the Executive Consulting Agreements with the entities controlled by its former CEO, former Executive Vice President of Marketing, and former CFO. In the case of the former CEO, the Company agreed to pay Sunbelt Financial Concepts, Inc. \$960,000 over two years in lieu of the amounts due under the original contract, which called for approximately \$2.6 million in payments over three years. In the case of the former Executive Vice President of Marketing, the Company agreed to pay Advertising Management & Consulting Services, Inc. \$697,000 over two years in lieu of the amounts due under the original contract, which called for approximately \$1.9 million in payments over three years. In the case of the former CFO, the Company paid MAR & Associates, Inc. \$120,000 over six months in lieu of the amounts due under the original contract, which called for approximately \$750,000 in payments over three years. With respect to these agreements, approximately \$1,360,000 of the settlement payments described above has been allocated to non-compete agreements, as paid, based on values determined by an independent third party valuation firm. The non-compete agreements extend for six years. The balance of the payments were to be expensed as incurred as two of the agreements called for ongoing services to be provided over a two-year period. See Note 6.

During the three months ended December 31, 2004, the Company terminated the remaining Executive Consulting Agreement with Advanced Internet Marketing, Inc., an entity controlled by DeVal Johnson, a director and former Executive Vice President. Under the terms of this termination agreement, the Company agreed to pay \$368,000 over an 18-month period of time. Approximately \$281,000 of this amount has been allocated to non-compete agreements, as paid. See Note 6.

Subsequent to June 30, 2005, the Company has terminated each of the termination agreements and paid all remaining amounts owed thereunder. See Note 9.

#### Litigation

The Company is party to certain legal proceedings incidental to the conduct of its business. Management believes that the outcome of pending legal proceedings will not, either individually or in the aggregate, have a material adverse effect on its business, financial position, results of operations, cash flows or liquidity.

During the third fiscal quarter of 2005, the Company received an arbitration judgment involving disputed fees associated with a former public relations firm. Under the terms of this judgment, the Company is obligated to pay \$328,000, inclusive of legal fees and associated expenses. The loss associated with this judgment was accrued in the third fiscal quarter of 2005 and is reflected in other income and expense in the accompanying consolidated statement of operations. In accordance with the terms of the judgment, the Company has established a bond in the amount of \$365,000 which is reflected as restricted cash in the accompanying balance sheet. The Company is currently appealing the arbitrator's decision.

#### 5. NET INCOME (LOSS) PER SHARE

Net income (loss) per share is calculated using the weighted average number of shares of common stock outstanding during the year. Preferred stock dividends are subtracted from net income to determine the amount available to common stockholders.

The following table presents the computation of basic and diluted income (loss) per share:

	Tl	Three Months Ended June 30,			I	Nine Months E	d June 30,	
	_	2005		2004		2005		2004
Income (loss) before cumulative effect of accounting								
change	\$	(150,000)	\$	2,639,000	\$	98,000	\$	9,273,000
Less: preferred stock dividends		-		-		(1,000)		(1,000)
Income (loss) applicable to common stock before		(150,000)		2.620.000				
cumulative effect of accounting change Cumulative effect of accounting change		(150,000)		2,639,000		97,000		9,272,000
• •	Ф	(150,000)	ф	2 (20 000	ф	100,000	ф	0.272.000
Net income (loss) applicable to common stock	\$	(150,000)	\$	2,639,000	\$	197,000	\$	9,272,000
Basic weighted average common shares outstanding		44,860,228		47,294,551		46,060,709		47,033,977
Add incremental shares for:								
Unvested restricted stock		-		562,529		136,636		560,547
Series E convertible preferred stock		-		111,240		75,565		108,689
Outstanding warrants		-		127,698		23,716		102,701
Diluted weighted average common shares outstanding		44,860,228		48,096,018		46,296,626		47,805,915
Net income (loss) per share:								
Basic:								
Income (loss) applicable to common stock before								
cumulative effect of accounting change	\$	(0.00)	\$	0.06	\$	0.00	\$	0.20
Cumulative effect of accounting change	\$	0.00	\$	0.00	\$	0.00	\$	0.00
Net income (loss) applicable to common stock	\$	(0.00)	\$	0.06	\$	0.00	\$	0.20
Diluted:								
Income (loss) applicable to common stock before								
cumulative effect of accounting change	\$	(0.00)	\$	0.05	\$	0.00	\$	0.19
Cumulative effect of accounting change	\$	0.00	\$	0.00	\$	0.00	\$	0.00
Net income (loss) applicable to common stock	\$	(0.00)	\$	0.05	\$	0.00	\$	0.19

The following potentially dilutive securities were excluded from the calculation of net income per share because the effects are antidilutive:

	Three Months En	ded June 30,	Nine Months En	ded June 30,
	2005	2004	2005	2004
Warrants to purchase shares of common stock	500,000	125,000	375,000	125,000
Series E convertible preferred stock	127,840	_	-	-
Shares of non-vested restricted stock	3,523,400	377,500	2,964,744	377,500
	4,151,240	502,500	3,339,744	502,500

#### 6. RELATED PARTY TRANSACTIONS

As described in Note 4, the former CEO, CFO, Executive Vice President and Corporate Secretary provided their services and those of their respective staffs through separate entities controlled by these individuals. All of these contracts were terminated prior to June 30, 2005. The following table includes the compensation paid to these entities during the three months ended June 30, 2005 and the amounts remaining to be paid as of June 30, 2005, pursuant to the termination agreements between the Company and the former officers' respective entities.

	Payments Under Termination Agreements for the Quarter Ended June 30, 2005	Remaining Termination Payments as of June 30, 2005
Sunbelt Financial Concepts	\$ 53,000	\$ 497,000
Advertising Management & Consulting Services, Inc.	32,000	\$ 339,000
Advanced Internet Marketing, Inc.	44,000	\$ 164,000
	\$ 129,000	\$ 1,000,000

On April 1, 2005, the Company and Morris & Miller, Ltd. and Matthew and Markson, Ltd., (together, the "Shareholders") entered into a Transfer and Repayment Agreement (the "Agreement"). Under the Agreement, the Shareholders satisfied all of their outstanding debt obligations to the Company (previously reflected as Advances to Affiliates in the accompanying Consolidated Balance Sheet) as follows:

- The Shareholders agreed to surrender and deliver to the Company 1,889,566 shares of its common stock previously owned by the Shareholders (included in Treasury Stock at June 30, 2005);
- The Shareholders forgave \$115,865 of debt owed by the Company to the Shareholders and all related accrued interest;
- The Shareholders released any liens they previously had on any shares of the Company's common stock;
- The Shareholders assigned certain intellectual property to the Company; and
- The Shareholders agreed to a non-compete and non-solicitation agreement whereby the Shareholders and their affiliates agree not to compete with the Company or solicit any customers for a period of five years.

This transaction resulted in a non-cash charge of \$282,000 for the quarter ended June 30, 2005 equal to the difference between the carrying value of the Advances to Affiliates and the value of the consideration received. The fair value of the common stock received was \$1,606,000 and was based on the market value of the common stock as of the date of the agreement. The fair values of the intellectual property and non-compete and non-solicitation agreement were \$180,000 and \$1,821,000 and were determined based on independent appraisals. The intellectual property and non-compete and non-solicitation agreement are included in intangible assets in the consolidated balance sheet and will be amortized over their estimated useful lives of 36 and 60 months, respectively.

#### 7. CONCENTRATION OF CREDIT RISK

The Company maintains cash balances at major nationwide institutions in Arizona and Nevada. Accounts are insured by the Federal Deposit Insurance Corporation up to \$100,000. At June 30, 2005, the Company had bank balances exceeding those insured limits by approximately \$8,679,000.

Financial instruments that potentially subject the Company to concentrations of credit risk are primarily trade accounts receivable. The trade accounts receivable are due primarily from business customers over widespread geographical locations within the Local Exchange Carrier ("LEC") billing areas across the United States. The Company historically has experienced significant dilution and customer credits due to billing difficulties and uncollectible trade accounts receivable. The Company estimates and provides an allowance for uncollectible accounts receivable. The handling and processing of cash receipts pertaining to trade accounts receivable is maintained primarily by two third-party billing companies. The net receivable due from a single billing services provider at June 30, 2005 was \$5,203,000, net of an allowance for doubtful accounts of \$509,000. The net receivable from that billing services provider at June 30, 2005, represents approximately 69% of the Company's total net accounts receivable at June 30, 2005.

#### 8. RECENT ACCOUNTING PRONOUNCEMENTS

In December 2004, the Financial Accounting Standards Board ("FASB") issued SFAS No. 123R, "Share-Based Payment" ("SFAS 123R"). Under this new standard, companies will no longer be able to account for share-based compensation transactions using the intrinsic method in accordance with APB 25. Instead, companies will be required to account for such transactions using a fair-value method and to recognize the expense over the service period. This new standard also changes the way in which companies account for forfeitures of share-based compensation instruments. SFAS 123R will be effective for fiscal years beginning after June 15, 2005 and allows for several alternative transition methods. In light of this upcoming change, the Company decided to change its method of accounting for forfeitures of restricted stock, under current GAAP rules effective October 1, 2004. See Note 2. The Company expects to adopt the provisions of SFAS 123R in the first quarter of fiscal 2006 on a prospective basis and does not expect this to have a material effect on its financial condition or results of operations.

#### 9. SUBSEQUENT EVENT

As discussed in Note 6, the Company had obligations as of June 30, 2005 to pay approximately \$1,000,000 to former executives and officers under three termination agreements in exchange for consulting services and non-compete agreements. In August, 2005, the Company decided to accelerate these payments and conclude all related consulting activities. As the portion of the termination payments attributable to consulting services are amortized over the contractual period of service, the remaining unamortized balance of approximately \$212,000 at June 30, 2005 will be charged to expense in the fourth quarter of fiscal 2005. The non-compete portion of the termination agreements remain unchanged and will continue to be expensed over the life of the non-compete agreements.

\* \* \*

### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

For a description of our significant accounting policies and an understanding of the significant factors that influenced our performance during the three and nine months ended June 30, 2005, this "Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations" (hereafter referred to as "MD&A") should be read in conjunction with the Consolidated Financial Statements, including the related notes, appearing in Item 1 of this Quarterly Report, as well as the Company's Annual Report on Form 10-KSB for the year ended September 30, 2004.

#### Forward-Looking Statements

This portion of this Quarterly Report on Form 10-Q, includes statements that constitute "forward-looking statements." These forward-looking statements are often characterized by the terms "may," "believes," "projects," "expects," or "anticipates," and do not reflect historical facts. Specific forward-looking statements contained in this portion of the Quarterly Report include, but are not limited to our (i) assertion that there is an expectation of tremendous growth in online advertising; (ii) expectation that our adoption of the provisions of SFAS 123R in the first quarter of fiscal 2006 on a prospective basis will not have a material effect on its financial condition or results of operations; (iii) expectation that our revenues, customer count and operating income will continue to grow in the fourth quarter of fiscal 2005 as we continue to migrate customers to alternative billing channels, attract new customers through marketing initiatives and engage in cost containment activities; and (iv) expectation that cost of services will continue to be directly correlated to our usage of LEC billing channel.

Forward-looking statements involve risks, uncertainties and other factors, which may cause our actual results, performance or achievements to be materially different from those expressed or implied by such forward-looking statements. Factors and risks that could affect our results and achievements and cause them to materially differ from those contained in the forward-looking statements include those identified in the section titled "Risk Factors" in the Company's Annual Report on Form 10-KSB for the year ended September 30, 2004, as well as other factors that we are currently unable to identify or quantify, but that may exist in the future.

In addition, the foregoing factors may affect generally our business, results of operations and financial position. Forward-looking statements speak only as of the date the statement was made. We do not undertake and specifically decline any obligation to update any forward-looking statements.

#### **Executive Overview**

This section presents a discussion of recent developments and summary information regarding our industry and operating trends only. For further information regarding the events summarized herein, you should read this MD&A in its entirety.

#### Business and Company Overview

We use a business model similar to print Yellow Pages publishers. We publish basic directory listings on the Internet free of charge. Our basic listings contain the business name, address, and telephone number for over 17 million U.S. businesses. We strive to maintain a listing for almost every business in America in this format.

We generate revenues from advertisers that desire increased exposure for their businesses. As described below, advertisers pay us monthly fees in the same manner that advertisers pay additional fees to traditional print Yellow Pages providers for enhanced advertisement font, location or display. The users of our website are prospective customers for our advertisers, as well as the other businesses for which we publish basic listings.

Our primary product is our Internet Advertising Package<sup>TM</sup>, or IAP. Under this package, advertisers pay for additional exposure by purchasing a Mini-WebPage<sup>TM</sup>. In order to provide search traffic to our advertiser's Mini-WebPage, we elevate the advertiser to a preferred listing status, at no additional charge. We also provide our IAP advertisers with enhanced presentation and additional unique products, such as larger font, bolded business name, map directions, ease of communication between our advertisers and users of our website, a link to the advertiser's webpage, as well as other benefits.

#### Definition and Explanation of Customer Counts

In an effort to bring clarity and transparency to our operations, we believe it is important to provide a concise but detailed explanation of how we arrive at our customer count set forth in the "Results of Operations - Net Revenues" section of this MD&A and elsewhere in this Quarterly Report.

Our customer count metric includes those who were successfully billed for the month in which they received a listing, but only includes customers that are not more than 30 days past due in paying on their account. Once an account exceeds the 30-day past due period, the account is no longer considered to be a customer and is removed from our customer count. It is important to recognize that activation alone does not constitute inclusion in our customer count. The customer must have also been billed through one of our billing channels - LEC, ACH or direct invoice.

#### Changes in Billing Practices

Until late 2004, we billed most of our customers directly through their monthly phone bill (referred to as LEC billing). As discussed in recent SEC filings, our revenues have been negatively impacted by recent changes in LEC billing practices, which require us to perform additional procedures to confirm new and existing customers before we are allowed to bill via certain local telephone companies. There has also been an increasing presence of Competitive Local Exchange Carriers, or CLECs, in the local telephone market. If an advertiser changes its telephone service from a LEC to a CLEC, we are no longer able to utilize LEC billing channels to bill for services, which may adversely impact our revenues.

During the fiscal quarter ended June 30, 2005, we continued to deal with the impacts of the billing issues. As a result, we have made strides to reduce our dependence on LEC billing and have identified effective alternative methods of billing our customers. We have migrated a substantial portion of our customers to automated clearing house, or ACH, billing, which is less expensive, has a faster collection time than LEC billing, and presents minimal dilution. However, it is time-consuming and labor-intensive to convert customers from one billing channel to another and can result in missed billings or customer cancellations. In situations where we cannot bill a customer via LEC or ACH billing, or in instances where the customer requests that we bill them directly, we utilize direct invoices. Direct billing has a higher percentage of uncollectible accounts than other billing methods and, therefore, is our least attractive billing option.

The following represents the breakdown of net billings by channel during recent fiscal quarters:

	Q3 2005	Q2 2005	Q1 2005	Q4 2004	Q3 2004
LEC billing	23%	26%	49%	67%	92%
ACH billing	64%	56%	42%	30%	6%
Direct billing	13%	18%	9%	3%	2%

Recent Financial Results

The following represents a summary of recent financial results:

	Q3 2005	Q2 2005	Q1 2005	Q4 2004	Q3 2004
Revenues	\$ 6,517,158	\$6,444,609	\$6,190,155	\$10,069,924	\$16,890,361
Gross margin	5,591,353	5,583,676	5,055,571	4,990,492	8,695,098
Operating expenses	(5,269,473)	(5,199,870)	(5,291,031)	(5,518,453)	(5,213,413)
Operating income (loss)	321,880	383,806	(235,459)	(527,961)	3,481,685
Net income (loss) <sup>1</sup>	(149,784)	298,280	49,072	(311,721)	2,639,420

<sup>&</sup>lt;sup>1</sup> Net loss for the third quarter of 2005 includes losses totaling approximately \$610,000 relating to non-recurring events as described in the "Other" section of this Executive Overview

Our revenues have been adversely affected as we transition from LEC billing to other billing methods. During this transitional period, we have experienced increased customer cancellations and missed billings as we continue to gather the information necessary to convert customers to more desirable billing methods such as ACH billing.

Despite the effects of the transition from LEC billing, we have experienced the following recent operating trends:

- Increased our quarterly net revenues by approximately 5% during the last two quarters
- Stabilized our operating expenses over the last three quarters despite incurring an estimated \$1.1 million of incremental expenses
  over the last nine months associated with the transition from LEC billing to other billing methods. This is a result of proactive
  measures taken to reduce operating expenses, including personnel reductions, contract renegotiations, and other cost containment
  measures

Increased quarterly operating income by almost \$850,000 since the fourth quarter of fiscal 2004 despite a 35% reduction in our
quarterly net revenues during the same period. This increase is due largely to our use of less-expensive billing channels and
reduced operating expenses as described above.

We expect that our revenues and customer count will continue to grow in the fourth quarter of fiscal 2005 as we continue to migrate customers to alternative billing channels and to attract new customers through marketing initiatives. We also expect to increase operating income in the fourth quarter of fiscal 2005 through revenue growth and continued cost containment activities.

We utilize significant estimates and judgments in preparing our financial statements. These estimates and judgments are evaluated and updated on a periodic basis. During the fourth quarter of 2005, we will be reevaluating estimates and judgments pertaining to, among other things, estimated forfeitures of restricted stock awards used to determine compensation expense and the estimated average period of retention for new customers used to determine the amortization period for customer acquisition costs. Any changes to such estimates will be recorded using the prospective method, whereby the effect of the change is allocated ratably over the remaining periods. Such changes could impact our expectation of increasing operating income in the fourth quarter of fiscal 2005.

#### Recent Developments

On August 11, 2005, we decided to accelerate all remaining payments and conclude all related consulting activities associated with the termination agreements with former executives and officers outlined in Note 6 in the Notes to Unaudited Consolidated Financial Statements. As the portion of the termination payments attributable to consulting services are amortized over the contractual period of service, the remaining unamortized balance of approximately \$212,000 at June 30, 2005 will be charged to expense in the fourth quarter of fiscal 2005. The non-compete portion of the termination agreements remain unchanged and will continue to be expensed over the life of the non-compete agreements.

On August 11, 2005, Alistair Johnson-Clague was appointed to our board of directors as an independent director. Mr. Johnson-Clague, President and Chief Executive Officer of Hard Dollar Corporation, replaces Deval Johnson, who concurrently resigned as a director.

Mr. Johnson-Clague brings to YP Corp. close to 30 years of experience working in the information technology industry. At Hard Dollar, Mr. Johnson-Clague's team is the leading provider of integrated estimating and job control software for the construction management industry. Before joining Hard Dollar, Mr. Johnson-Clague was the President and General Manager of USinternetworking, Inc. where he led the Siebel Business Unit in application, consulting, engineering, partnering and marketing decisions. Prior to joining USinternetworking, he served as General Manager and Vice President of the Software and IBM division of Avnet, Inc. (NYSE:AVT), a Fortune 500 company specializing in the distribution of electronics, computers and software. Before Avnet, Mr. Johnson-Clague worked for 12 years at JBA Holdings Plc, the sixth largest ERP software firm in the world. He held numerous positions during his tenure at JBA, including President of JBA's Computer and Software Solutions Divisions. In these roles, he was responsible for the overall direction of the divisions' financial earnings and business plans, customer services, engineering, marketing and human resources functions. Mr. Johnson-Clague earned a Bachelor of Arts degree in Business Administration from Napier University in Edinburgh, Scotland.

On June 23, 2005, John Raven, who has most recently served as our Chief Technology Officer, was named the Company's new Chief Operating Officer. Mr. Raven replaces Penny Spaeth who previously served as Chief Operating Officer.

On June 8, 2005, we announced that five new national accounts had signed an agreement to advertise on our Web site, YP.Com. 1-800-Flowers, DentalPlans.com, 3 Geeks and a Mouse, Gurus2Go, and Bids4Rides.com have all chosen to advertise on the site. They will receive "National-Preferred" status which gives them a preferred listing in all cities, as well as sending users directly to their Web sites. If a user chooses "florists," for instance, 1-800-Flowers will appear in a featured box on the screen. Beyond the contextual advertising, 1-800-Flowers will also receive run-of-site advertising (appearing under additional categories) during key holiday periods. To date, these national accounts have not resulted in significant revenues or operating income. However, they are important to our overall strategy.

On May 19, 2005, we renewed our \$1,000,000 revolving line of credit with Merrill Lynch Business Financial Services Inc., extending the maturity date from April 30, 2005 to April 30, 2006. All other terms and conditions of the original line of credit remain unchanged.

On May 18, 2005, we announced the adoption of a \$3 million stock repurchase program. To date, we have not made any repurchases of our stock under the program. For additional information on repurchases made during the third quarter of fiscal 2005, see Part II, Item 2 below.

During the third fiscal quarter of 2005, we received an arbitration judgment involving disputed fees associated with a former public relations firm. Under the terms of this judgment, we are obligated to pay \$328,000, inclusive of legal fees and associated expenses. The loss associated with this judgment was accrued in the third fiscal quarter of 2005 and is reflected in other income and expense in the accompanying consolidated statement of operations. In accordance with the terms of the judgment, we have established a bond in the amount of \$365,000 which is reflected as restricted cash in the accompanying balance sheet. We are currently appealing the arbitrator's decision.

On April 1, 2005, we entered into a Transfer and Repayment Agreement (the "Agreement") with Morris & Miller, Ltd. and Matthew and Markson, Ltd. (together, the "Shareholders"). Under the Agreement, the Shareholders satisfied all of their outstanding debt obligations to us (previously reflected as Advances to Affiliates in the accompanying Consolidated Balance Sheet included elsewhere in this report). This transaction resulted in a non-cash charge of \$282,000 for the quarter ended June 30, 2005 equal to the difference between the fair value of debt forgiven and the value of the consideration received. This loss is reflected in Other Income (Expense) in the accompanying Statement of Operations included elsewhere in this report. See the more detailed discussion of this matter in note 6 in the Notes to Unaudited Consolidated Financial Statements.

In connection with the Transfer and Repayment Agreement, we are no longer required to pay quarterly dividends. Future dividend payments will be evaluated by the Board of Directors based upon earnings, capital requirements and financial position, general economic conditions, alternative uses of capital and other pertinent factors.

#### **Results of Operations**

Net Revenues

	Net Revenues							
		2005	_	2004		Change	Percent	
Three Months Ended June 30,	\$	6,517,158	\$	16,890,361	\$	(10,373,203)	(61	)%
Nine Months Ended June 30,	\$	19,151,922	\$	47,098,181	\$	(27,946,259)	(59	)%

The decrease in revenues for the three and nine months ended June 30, 2005, as compared to the corresponding periods ending June 30, 2004, was largely due to declines in our paying subscriber base resulting from our LEC billing issues. The following table sets forth our quarter-end customer counts:

Q3 2005	Q2 2005	Q1 2005	Q4 2004	Q3 2004	Q2 2004	Q1 2004	
108,000	105,000	95,000	196,000	224,000	265,000	253,000	

We experienced significant customer count declines from the third quarter of 2004 to the first quarter of 2005 as a result of our transition from LEC billing to other billing channels as described in the "Executive Overview" section above. Since reaching a quarterly low of 95,000 in the first quarter of fiscal 2005, we have increased our customer count in each of the last two quarters.

During the third quarter of fiscal 2005, we were unable to bill approximately 12,000 of our customers via our LEC channel due to a significant change in the billing practices of one of our LECs similar to those described in "Executive Overview" above. While we took measures to transition these customers to alternative billing channels, our revenues were negatively impacted by this event. Despite these negative impacts, however, we were still able to increase our customer count during the third quarter of fiscal 2005. See "Executive Overview - Explanation of Customer Counts" in this MD&A for an explanation of our customer count.

Although we have concentrations of risk with our billing aggregators (as described in the Notes to Unaudited Consolidated Financial Statements included elsewhere in this Quarterly Report) these aggregators bill via many underlying LECs. As we no longer have any significant concentrations of customers with any single LEC, we do not expect any future changes in billing practices with our remaining LECs to have a material adverse impact on our net revenues.

The price for our IAP product ranges from \$17.95 to \$29.95 per month.

#### Cost of Services

	Cost of Services							
		2005	_	2004		Change	Percent	
Three Months Ended June 30,	\$	925,805	\$	8,195,264	\$	(7,269,459)	(89)%	
Nine Months Ended June 30,	\$	2,921,322	\$	19,678,248	\$	(16,756,926)	(85)%	

The decrease in our cost of services is directly attributable to a reduction in our dilution expense as a result of our transition from LEC billing to alternative billing methods. Billings through LEC channels, which drives a substantial majority of our dilution expense, decreased to 23% of total billings in the third quarter of fiscal 2005 from over 95% of total billings in the third quarter of fiscal 2004. A significant portion of these customers were converted to ACH and direct billing methods, which have minimal dilution. We expect cost of services to continue to be directly correlated to our usage of LEC billing channels.

#### Gross Profit

	Gross Profit						
	2005			2004		Change	Percent
Three Months Ended June 30,	\$	5,591,353	\$	8,695,097	\$	(3,103,744)	(36)%
Nine Months Ended June 30,	\$	16,230,600	\$	27,419,933	\$	(11,189,333)	(41)%

The decrease in our gross profits was due to decreased revenues resulting from the previously mentioned decrease in IAP advertisers, offset in part by the decreased dilution as discussed above. Gross margins increased to 85.8% of net revenues in the third quarter of fiscal 2005 compared to 51.5% of net revenues in the third quarter of fiscal 2004 due to decreased dilution in fiscal 2005.

#### General and Administrative Expenses

	General and Administrative Expenses							
		2005		2004		Change	Percent	
Three Months Ended June 30,	\$	3.320.434	\$	3.271.624	\$	48.810		1%
Nine Months Ended June 30,	\$	9,886,929	\$	9,142,889	\$	744,040		8%

General and administrative expenses were largely consistent for the third quarter of fiscal years 2005 and 2004. However, there were changes to certain components of such expenses. During the third quarter of fiscal 2005, as compared to the third quarter of fiscal 2004, we experienced increased costs of approximately \$293,000 associated with our efforts to reconfirm our existing subscriber base and increased non-cash compensation costs of approximately \$350,000 associated with restricted stock awards to employees. These increases were offset by decreased legal costs associated with the conclusion of several outstanding legal matters in fiscal 2004, and general expense reductions associated with cost-containment initiatives. General and administrative expenses for the first nine months of fiscal 2005 were higher than the first nine months of fiscal 2004 due primarily to increased costs of approximately \$527,000 associated with reconfirming existing customers and \$582,000 for expenses related to ACH notices, paper invoices and other customer mailings associated with the conversion of many of our customers from LEC billing to other billing methods. This was partially offset by reduced legal costs.

Our general and administrative expenses consist largely of fixed expenses such as compensation, rent, utilities, etc. Therefore, we do not consider short-term trends of general and administrative expenses as a percent of revenues to be meaningful indicators for evaluating operational performance.

We have been successful in reducing our general and administrative expenses, despite incurring significant costs associated with the transition from LEC billing to acceptable alternate billing methods. The following table sets forth our recent operating performance for general and administrative expenses:

	Q3 2005	Q2 2005	Q1 2005	Q4 2004	Q3 2004
Reconfirmation, mailing, billing and other customer-					
related costs	\$ 535,861 \$	635,624 \$	309,592 \$	132,390 \$	244,324
Compensation for employees, consultants, officers					
and directors	2,184,131	1,937,592	2,265,863	2,458,735	2,029,536
Other G&A costs	600,442	608,428	809,396	950,677	1,029,252

Sales and Marketing Expenses

	Sales and Marketing Expenses							
		2005		2004	_	Change	Percent	
Three Months Ended June 30,	\$	1,565,536	\$	1,667,040	\$	(101,504)		(6)%
Nine Months Ended June 30,	\$	4,896,063	\$	4,403,385	\$	492,678		11%

Sales and marketing expense decreased in the third quarter of fiscal 2005 as compared to the third quarter of fiscal 2004 due to decreased amortization of capitalized direct marketing expenses. We temporarily suspended a portion of our direct marketing activities as we transitioned a substantial amount of our customers to different billing channels over the last few quarters. We resumed our normal levels of direct marketing activity in January 2005.

During the first nine months of 2005, as compared to 2004, we experienced approximately \$360,000 of increased expenditures for brand awareness as we attempt to increase traffic to our website (prior to September of 2004, page views were below 54,000,000 per month; current page views exceed 134,000,000 per month or a nearly 150% increase in monthly page views). Branding expenses include radio and Internet advertising and fees paid to redirect traffic from other websites. The remaining increase was primarily due to increased amortization expense in 2005 as compared to 2004 as there was a substantial increase in mailings during the second and third fiscal quarters of 2004 (i.e., there was less amortization in the first quarter of 2004 as compared to the first quarter of 2005).

We capitalize certain direct marketing expenses and amortize those costs over an 18-month period based on the estimated IAP advertiser attrition rates. A substantial portion of the current period expense relates to the amortization of costs previously incurred, thereby creating a significant fixed component of this expense. Accordingly, revenue declines resulted in our sales and marketing expenses increasing as a percentage of revenues to 24.0% for the third quarter of fiscal 2005 compared to 9.9% for the third quarter of fiscal 2004.

#### Depreciation and Amortization

	Depreciation and Amortization							
	2005		2004		Change		Percent	
Three Months Ended June 30,	\$	383,503	\$	243,261	\$	140,242		58%
Nine Months Ended June 30,	\$	977,382	\$	639,173	\$	338,209		53%

The increase in depreciation and amortization expense is attributable to (i) increased depreciation due to additional purchases of equipment related to our upgrade in infrastructure in the information technology department and hardware purchased relating to our quality assurance and outbound marketing initiatives, and (ii) increased amortization of intangible assets associated with website development costs that were capitalized during 2004 and 2005. Amortization relating to the capitalization of our direct mail marketing costs is included in marketing expenses, as discussed previously.

#### Operating Income

	 Operating Income					
	 2005		2004		Change	Percent
Three Months Ended June 30,	\$ 321,880	\$	3,513,172	\$	(3,191,292)	(91)%
Nine Months Ended June 30,	\$ 470,226	\$	13,234,486	\$	(12,764,260)	(96)%

Our operating income declined substantially due primarily to revenue declines as previously described.

Other Income (Expense)

		Other Income (Expense)					
		2005	2004		Change	Percent	
	d.	(504 000) · ф	106.161	ф	(1.001.450)	(22.4) (7	
Three Months Ended June 30,	\$	(584,988) \$	436,464	\$	(1,021,452)	(234)%	
Nine Months Ended June 30,	\$	(477,535) \$	782,617	\$	(1,260,152)	(161)%	

Other income (expense) in the third quarter of fiscal 2005 consisted primarily of the following:

- A loss of \$282,000 from the Transfer and Repayment Agreement as described above in the Executive Overview section of this MD&A and in Note 6 in the Notes to Unaudited Consolidated Financial Statements. This amount is equal to the difference between the carrying value of Advances to Affiliates and the value of the consideration received.
- A loss of \$328,000 from an arbitration judgment involving disputed fees associated with a former public relations firm
  described above in the Executive Overview section of this MD&A.

Income Tax Benefit (Provision)

	 Income Tax Benefit (Provision)					
	 2005	2004	Change	Percent		
Three Months Ended June 30,	\$ 83,465 \$	(1,409,113) \$	1,492,578	(106)%		
Nine Months Ended June 30,	\$ (92,982) \$	(4,992,994) \$	4,900,012	(98)%		

The change in our income tax benefit (provision) for the third quarter of fiscal 2005 as compared to fiscal 2004 is due almost entirely to our decrease in profitability.

Cumulative Effect of Accounting Change

	Cumulative Effect of Accounting Change						
		2005		2004		Change	Percent
Three Months Ended June 30,	<b>¢</b>	_	\$		- \$	_	0%
Nine Months Ended June 30,	\$	99,848	Ψ		- \$	99,848	100%

During the first fiscal quarter of 2005, we changed our method of accounting for forfeitures of restricted stock awards to employees, officers, and directors. Prior to October 1, 2004, we recognized forfeitures as they occurred. Upon occurrence, we reversed the previously recognized expense associated with such grant. Effective October 1, 2004, we changed to an expense recognition method that is based on an estimate of the number of shares that are ultimately expected to vest. We believe that this is a preferable method as it provides less volatility in expense recognition. Additionally, while both methods of accounting for forfeitures are acceptable under current guidance, the implementation of FAS 123R (effective during the first quarter of fiscal 2006) will no longer permit us to recognize forfeitures as they occur. This change resulted in an increase to net income of \$99,848, net of income taxes of \$53,764, during the first quarter of fiscal 2005.

Net Income (Loss)

	Net Income (Loss)					
	_	2005	2004		Change	Percent
Three Months Ended June 30,	\$	(149,784) \$	2,639,420	\$	(2,789,204)	(106)%
Nine Months Ended June 30,	\$	197,568 \$	9,272,704	\$	(9,075,136)	(98)%

We reported a net loss for the third quarter of fiscal 2005, as compared to a net profit for the corresponding period of fiscal 2004. The substantial decrease in net income for the three and nine months ended June 30, 3005 is due primarily to decreased revenues. As a percentage of revenues, net income was (2.3)% for the third quarter of fiscal 2005 as compared to 15.6% for the third quarter of fiscal 2004. As a significant portion of our expenses are fixed, our profitability margins are negatively impacted by declines in revenue. The reported loss also includes one-time charges of \$282,000 related to the M&M agreement and the \$328,000 charge for the judgment related to the aforementioned legal matter.

#### **Liquidity and Capital Resources**

Net cash provided by operating activities increased \$3,889,807, or 135.5 %, to \$6,759,809 for the nine months ended June 30, 2005, compared to \$2,870,002 for the nine months ended June 30, 2004. The increase in cash generated from operations is primarily due to a) the conversion of many of our customers from LEC billing to alternate billing channels that have a shorter collection time and b) lower marketing expenditures during the first nine months of 2005 as we worked to resolve the previously discussed billing issues.

Our primary source of cash inflows is net remittances from our billing channels, including LEC billings and ACH billings. For LEC billings, we receive collections on accounts receivable through the billing service aggregators under contracts to administer this billing and collection process. The billing service aggregators generally do not remit funds until they are collected. Generally, cash is collected and remitted to us (net of dilution and other fees and expenses) over a 60- to 120-day period subsequent to the billing dates. Additionally, for each monthly billing cycle, the billing aggregators and LECs withhold certain amounts, or "holdback reserves," to cover potential future dilution and bad debt expense. These holdback reserves lengthen our cash conversion cycle as they are remitted to us over a 12- to 18-month period of time. We classify these holdback reserves as current or long-term receivables on our balance sheet, depending on when they are scheduled to be remitted to us. For ACH billings, we generally receive the net proceeds through our billing service processors within 15 days of submission. Additionally, approximately 69% of our accounts receivable are due from a single aggregator.

Our most significant cash outflows include payments for marketing expenses and general operating expenses. Cash outflows for direct response advertising, our primary marketing strategy, typically occur in advance of expense recognition as these costs are capitalized and amortized over 18 months, the average estimated retention period for new customers. General operating cash outflows consist of payroll costs, income taxes, and general and administrative expenses that typically occur within close proximity of expense recognition.

Net cash used for investing activities totaled \$391,138 for the first nine months of fiscal 2005 and consisted of expenditures for intangible assets and minor purchases of equipment. During the first nine months of fiscal 2004, cash used for investing activities was \$2,202,736 of which the primary component was advances to affiliates of \$2,725,000.

Net cash used for financing activities was \$940,910 for the first nine months of fiscal 2005 and consisted primarily of payments of common stock dividends of \$940,355. Cash used for financing activities for the nine months ended June 30, 2004 were \$499,983 and consisted solely of payments of common stock dividends.

We had working capital of \$15,148,754 as of June 30, 2005, compared to \$12,484,833 as of September 30, 2004. Our cash position increased during the past nine months to over \$9,000,000 at June 30, 2005 from approximately \$3,500,000 at the end of fiscal 2004. Despite our near breakeven performance during the first nine months of fiscal 2005, our operating expenses consist of a substantial amount of non-cash expenses, such as amortization of customer acquisition costs and deferred stock compensation, which allows us to continue to grow our cash and working capital.

We do not expect the foregoing trend of significantly increasing our cash position to continue at the current rate. Our future cash flows may be impacted by a number of factors, including the following:

• The payment of approximately \$1,000,000 for termination of various consulting agreements

- Potential repurchases of up to \$3 million our common stock from time to time on the open market or in privately negotiated transactions as authorized by our Board of Directors
- · Increased marketing expenditures

We maintain a \$1,000,000 credit facility with Merrill Lynch Business Financial Services Inc., The applicable interest rate on borrowings, if any, will be a variable rate of the one-month LIBOR rate (as published in the *Wall Street Journal*), plus 3%. The facility requires an annual line fee of 1% of the committed amount. Outstanding advances are secured by all of our existing and acquired tangible and intangible assets located in the United States. There was no balance outstanding at June 30, 2005. The line has been renewed for an additional one-year period, extending the maturity date to April 30, 2006.

The credit facility requires us to maintain a "Leverage Ratio" (total liabilities to tangible net worth) that does not exceed 1.5-to-1 and a "Fixed Charge Ratio" (earnings before interest, taxes, depreciation, amortization and other non-cash charges minus any internally financed capital expenditures divided by the sum of debt service, rent under capital leases, income taxes and dividends) that is not less that 1.5-to-1 as determined quarterly on a 12-month trailing basis. The credit facility includes additional covenants governing permitted indebtedness, liens, and protection of collateral. As of June 30, 2005, we were in compliance with the covenants and are able to fully draw on the credit facility.

Until April 1, 2005, we were contractually obligated to pay a \$0.01 per share dividend each quarter, subject to compliance with applicable laws, to all common stockholders, including those who hold unvested restricted stock. The quarterly dividend associated with the third fiscal quarter of 2005 was declared and paid in July 2005 and, therefore, was not accounted for in the three months ended June 30, 2005.

In connection with the Transfer and Repayment Agreement described in the Executive Overview section of this MD&A, we are no longer required to pay quarterly dividends. Future dividend payments will be evaluated by the Board of Directors based upon earnings, capital requirements and financial position, general economic conditions, alternative uses of capital and other pertinent factors.

During the third quarter of fiscal 2005, our Board of Directors authorized the repurchase of up to \$3 million of our common stock from time to time on the open market or in privately negotiated transactions. To date, we have not made any repurchases of our stock under the program.

The following table summarizes our contractual obligations at June 30, 2005 and the effect such obligation are expected to have on our future liquidity and cash flows:

	Payments Due by Period										
	F	Remainder									
	 Total	of 2005		2006		2007	 2008	 2009		Thereafter	_
<b>Contractual obligations</b>	 										
Lease commitments	\$ 444,000 \$	74,000	\$	336,000	\$	29,000	\$ 5,000	\$	- \$	-	
Termination agreements	 1,000,000	1,000,000				_	 				
	\$ 1,444,000 \$	1,074,000	\$	336,000	\$	29,000	\$ 5,000	\$	- \$	-	

Although our revenues have recently declined and we have only been slightly profitable for the first nine months of fiscal 2005, we believe that our existing cash on hand will provide us with sufficient liquidity to meet our operating needs for the next twelve months.

#### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

As of June 30, 2005, we did not participate in any market risk-sensitive commodity instruments for which fair value disclosure would be required under Statement of Financial Accounting Standards No. 107. We believe that we are not subject in any material way to other forms of market risk, such as foreign currency exchange risk or foreign customer purchases (of which there were none in the first nine months of fiscal 2005 or in any of 2004) or commodity price risk.

#### ITEM 4. CONTROLS AND PROCEDURES

Disclosure controls and procedures are designed with an objective of ensuring that information required to be disclosed in our periodic reports filed with the Securities and Exchange Commission, such as this Quarterly Report on Form 10-Q, is recorded, processed, summarized and reported within the time periods specified by the Securities and Exchange Commission. Disclosure controls are also designed with an objective of ensuring that such information is accumulated and communicated to our management, including our chief executive officer and chief financial officer, in order to allow timely consideration regarding required disclosures.

The evaluation of our disclosure controls by our principal executive officer and principal financial officer included a review of the controls' objectives and design, the operation of the controls, and the effect of the controls on the information presented in this Quarterly Report. Our management, including our chief executive officer and chief financial officer, does not expect that disclosure controls can or will prevent or detect all errors and all fraud, if any. A control system, no matter how well designed and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Also, projections of any evaluation of the disclosure controls and procedures to future periods are subject to the risk that the disclosure controls and procedures may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Based on their review and evaluation as of the end of the period covered by this Form 10-Q, and subject to the inherent limitations all as described above, our principal executive officer and principal financial officer have concluded that our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934) are effective as of the end of the period covered by this report. They are not aware of any significant changes in our disclosure controls or in other factors that could significantly affect these controls subsequent to the date of their evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses. During the period covered by this Form 10-Q, there have not been any changes in our internal control over financial reporting that have materially affected, or that are reasonably likely to materially affect, our internal control over financial reporting.

#### **PART II - OTHER INFORMATION**

#### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

#### **Issuer Purchases of Equity Securities**

Period	(a) Total Number of Shares (or Units) Purchased	(b) Average Price Paid per Share (or Unit)	(c) Total Number of Shares (or Units) Purchased as Part of Publicly Announced Plans or Programs	(d) Maximum Number (or Approximate Dollar Value) of Shares (or Units) that May Yet Be Purchased Under the Plans or Programs
April 2005	1,889,566 <sup>(1)</sup>	0.85	0	N/A
May 2005	0	N/A	0	N/A
June 2005	0	N/A	0	N/A
Total	1,889,566	0.85	0	\$3,000,000 <sup>(2)</sup>

<sup>(1)</sup> On April 1, 2005, YP Corp. and Morris & Miller, Ltd. and Matthew and Markson, Ltd. (together, the "Shareholders") entered into a Transfer and Repayment Agreement (the "Agreement"). Under the Agreement, the Shareholders satisfied all of their outstanding debt obligations to the Company in part by agreeing to surrender and deliver to the Company 1,889,566 shares of the Company's common stock previously owned by the Shareholders. The fair value of the shares were determined based on the market value at the date of the transaction.

#### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.

We held our 2005 Annual Meeting of Stockholders on April 6, 2005. The following nominees were elected to the Company's Board of Directors to serve for the terms indicated or until the earlier of their resignation or election and qualification of their successors:

Class	Term Ending	Votes in Favor	Votes Withheld
III	2008	46,519,183	380,031
III	2008	46,518,443	380,771
		29	
	III	III 2008	III 2008 46,519,183

<sup>(2)</sup> On May 18, 2005, we announced the adoption of a \$3 million stock repurchase program. To date, we have not made any repurchases of our stock under the program.

In addition to the foregoing directors, the following individuals continued to serve as directors. The following individuals are not due for reelection until the date specified:

		Current
Name	Class	Term
Peter Bergmann	I	2006
DeVal Johnson	II	2007
Daniel L. Coury, Sr.	II	2007

Additionally, the Company's stockholders voted upon a proposal to ratify the appointment of Epstein, Weber & Conover, P.L.C., as our independent auditors for the fiscal year ending September 30, 2005.

<b>Votes in Favor</b>	Opposed	Abstained	<b>Broker Non-Vote</b>
46,401,908	491,406	-	-

#### ITEM 6. EXHIBITS

The following exhibits are either attached hereto or incorporated herein by reference as indicated:

Exhibit Number	<u>Description</u>
10.1	Transfer and Repayment Agreement, dated April 1, 2005, by and among YP Corp., Morris & Miller, Ltd. and Matthew and Markson, Ltd.
10.2	YP Corp. Line of Credit Renewal Letter from Merrill Lynch Business Financial Services Inc., dated May 19, 2005
31	Certifications pursuant to SEC Release No. 33-8238, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32	Certifications pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
	30

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

YP.CORP.

Dated: August 15, 2005 /s/ W. Chris Broquist

W. Chris Broquist Chief Financial Officer

#### EXHIBIT INDEX

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31	Certifications pursuant to SEC Release No. 33-8238, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
<u>32</u>	Certifications pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

#### TRANSFER AND REPAYMENT AGREEMENT

This Transfer and Repayment Agreement (the "Agreement") is entered into effective as of April 1, 2005 (the "<u>Effective Date</u>"), among YP CORP., a Nevada corporation, f/k/a YP.Net, Inc. and f/k/a RIGL Corporation (the "<u>Company</u>"), MORRIS & MILLER, LTD., an Antigua corporation ("<u>Morris & Miller</u>"), MATHEW AND MARKSON, LTD., an Antigua corporation ("<u>Mathew and Markson</u>" and together with Morris & Miller, the "<u>Shareholders</u>"). All of the parties to this Agreement are collectively referred to as the "Parties."

#### **BACKGROUND**

Mathew and Markson and Telco Billing, Inc., a Nevada corporation ("<u>Telco</u>") executed that certain Exclusive Licensing Agreement, dated September 21, 1998 (the "<u>Licensing Agreement</u>"), pursuant to which Mathew and Markson granted a 20-year exclusive license to Telco with respect to the name "YELLOW-PAGE.NET," including the name, the trade name, trademark and the URL www.yellow-page.net (collectively, the "<u>Name</u>") in exchange for certain payments.

The Parties and Telco executed that certain Stock Purchase Agreement, dated March 16, 1999 (the "Stock Purchase Agreement"), pursuant to which the Company acquired all of the outstanding shares of Telco, including those shares owned by the Shareholders. The Stock Purchase Agreement provided the Shareholders with the right to "put" shares of the Company owned by them back to the Company under certain circumstances. In connection with the execution of the Stock Purchase Agreement, the Company agreed to pay an accelerated payment under the Licensing Agreement in exchange for the acquisition of the Name.

The Parties then executed that certain Amendment to the Stock Purchase Agreement, dated March 16, 1999 (the "<u>First Amendment</u>"), which cured a technical default under the Stock Purchase Agreement.

Subsequently, the Parties executed that certain 2nd Amendment to Stock Purchase Agreement, effective September 12, 2000 (the "Second Amendment"), pursuant to which the "put" rights of the Shareholders were terminated in exchange for the creation of revolving lines of credit for the benefit of the Shareholders. Under the lines of credit, the Company agreed to lend up to \$10,000,000 to each Shareholder, subject to certain limitations (the "Revolvers").

In December 2001, the Company and Mathew and Markson executed a binding term sheet to address previous and existing defaults by the Company on payments owed to Mathew and Markson in connection with the accelerated payments and the assignment of the Name to the Company (the "<u>Term Sheet Agreement</u>"). The Term Sheet Agreement provided for a final payment by the Company to Mathew and Markson of \$550,000 (the "<u>Company Debt</u>") to be evidenced by a promissory note and was secured by a pledge of 2,000,000 shares of Company stock ("<u>Collateral Shares</u>"). \$115,865 of the Company Debt has not been paid to date.

As of October 31, 2003, the Parties executed that certain Amendment No. 3 to Stock Purchase Agreement (the "<u>Third Amendment</u>" and collectively with the Stock Purchase Agreement, the First Amendment and the Second Amendment, the "<u>Purchase Agreement</u>"), pursuant to which the Revolvers were terminated in exchange for the Company's agreement to (a) make final, predetermined advances to the Shareholders; and (b) pay quarterly dividends to all of the Company's shareholders, subject to applicable law and the terms and conditions of the Third Amendment.

The Parties desire to have the Shareholders repay the advances made pursuant to the Third Amendment and to clarify and resolve certain matters between the Parties on the terms set forth in this Agreement.

#### **AGREEMENT**

In consideration of the mutual promises set forth in this Agreement and other valuable consideration, the receipt and sufficiency of which are acknowledged, the Parties agree as follows:

- 1. <u>Confirmation of Prior Assignment of Name; Assignment of Additional Intellectual Property; Continuing Indemnity.</u>
- 1.1 <u>Confirmation of Assignment.</u> The Shareholders acknowledge, agree and confirm that (a) all of the right, title, interest, and goodwill, including common law rights, in the Name was sold, conveyed, transferred and assigned to Telco and the Company, their successors, assigns and legal representatives, exclusively throughout the world on a quit claim basis, in March 1999 in connection with the Stock Purchase Agreement and the Licensing Agreement was thereby terminated and (b) the Parties intended to effect the assignment and transfer of the Name at that time.
- 1.2 <u>Assignment of Additional Intellectual Property</u>. The Shareholders hereby sell, convey, transfer and assign to Telco, its successors, assigns and legal representatives, exclusively throughout the world, on a quit claim basis all of their respective right, title, interest, and goodwill, including common law rights, in and to the names, tradenames, trademarks, URL's and domain names listed on <u>Exhibit A</u> (collectively, the "<u>Assigned IP</u>") in the United States of America and in all countries and jurisdictions of the world, including the right to file for protection of the Assigned IP throughout the world. Shareholders agree to perform, at the Company's expense, all acts and to execute such other documents, if any, necessary for the Company to perfect its ownership in and to the Assigned IP.
- 1.3 <u>Indemnification</u>. Despite the termination of the Licensing Agreement, the Company's indemnification obligations pursuant to Sections 5 and 6 of the Licensing Agreement shall remain in full force and effect.
  - 2. Repayment of Advances; Satisfaction of Company Debt.
- 2.1 <u>Advances Generally.</u> The Parties agree that: (a) the Company has no obligation to make any additional Advances (as defined in the Third Amendment) to the Shareholders; and (b) the amount owed by the Shareholders to the Company with respect to the Advances already made, including principal, interest and all other amounts due pursuant to the Third Amendment, is \$3,895,000 (the "Repayment Amount").

- Repayment of Advances. The Shareholders shall pay and satisfy the Repayment Amount to the Company by (i) offsetting the balance of the Company Debt against the Repayment Amount; (ii) making the assignment required by Section 1.2; (iii) providing the restrictive covenants set forth in Section 2.5; (iv) releasing any liens on the Collateral Shares in accordance with Section 2.3; and (v) delivering to the Company one or more stock certificate(s) evidencing 1,889,566 shares of Company common stock (the "Repayment Shares") for cancellation by the Company. The parties hereby agree that upon delivery of such payment or consideration, including the Repayment Shares, (A) the Repayment Amount shall be deemed paid in full, the Shareholders shall have no obligation to make any further payments with respect to the Advances, and all security for repayment of the Advances contemplated by the Third Amendment shall be deemed to be released, and (B) the Company Debt is satisfied and paid and the Company has no further obligation of payment to the Shareholders with respect to the Company Debt.
- 2.3 <u>Release of Collateral</u>. The Shareholders hereby release and extinguish any and all liens the Shareholders may have pertaining to the Collateral Shares. The Company hereby releases any and all liens it may have pertaining to any shares of Company common stock, warrants, or convertible securities owned by or registered to the Shareholders.
- 2.4 <u>Effect on Third Amendment.</u> Upon satisfaction of the Repayment Amount pursuant to <u>Section 2.2</u>, the Third Amendment shall be deemed amended as follows:
  - 2.4.1 all references to Advances are deleted;
  - 2.4.2 all provisions of Article 1 of the Third Amendment (other than Section 1.2) are deleted;
  - 2.4.3 Section 1.2 of the Third Amendment is amended to read in its entirety as follows:
  - "1.2 <u>Termination of Revolvers</u>. The Revolvers have terminated and expired and are of no further force or effect. The Company is no longer obligated to advance any funds to the Shareholders or any assignee of the Shareholders."; and
    - 2.4.4 all provisions of Article 4 of the Third Amendment are deleted.

Except as set forth in this Agreement, the Third Amendment shall remain in full force and effect.

#### 2.5 Non-Competition and Non-Solicitation.

- 2.5.1 For a period of five years from the Effective Date, the Shareholders, and their officers, managers, employees, consultants, members, partners, liaisons, affiliates, or control persons will not, directly or indirectly, either individually or in connection with another entity or any third-party, compete with the current business of the Company or participate or invest in the development of a product or the provision of services that reasonably could be deemed to be competitive with any current products, services, concepts or lines of business of the Company.
- 2.5.2 For a period of five years from the Effective Date, the Shareholders, and their officers, managers, employees, consultants, members, partners, liaisons, affiliates, or control persons will not, directly or indirectly, either individually or in connection with another entity or any third-party, solicit, do business with, call upon, handle, deliver products or render services to any active or prospective customer of the Company (including, without limitation, a corporate customer itself, the representatives of a corporate customer, and any affiliated entity of a corporate customer) for the purpose of soliciting or selling such active or prospective customer the same as, similar to, or related products or services that the Company currently provides.
- 2.5.3 The Shareholders expressly acknowledge and agree that the restrictions contained in this Section 2.5 are entirely reasonable and are properly and necessarily required for the adequate protection of the Company's current business and intellectual property rights. If a court of competent jurisdiction determines that five years is unreasonable or unenforceable, then the period will be three years. If a court of competent jurisdiction determines that four years is unreasonable or unenforceable, then the period will be two years. If a court of competent jurisdiction determines that two years is unreasonable or unenforceable, then the period will be two years. If a court of competent jurisdiction determines that two years is unreasonable or unenforceable, then the period will be two years. If a court of competent jurisdiction determines that two years is unreasonable or unenforceable, then the period will be two years.

#### 3. <u>Representations and Warranties.</u>

Representations and Warranties of Shareholders. The Shareholders jointly and severally represent to the Company that (i) they have not assigned, transferred, licensed, pledged or otherwise encumbered any Assigned IP or agreed to do so; (ii) to the best of their knowledge none of the Assigned IP contains any intellectual property or associated rights owned, authored or created by, or licensed to, any third-party; (iii) they have full power and authority to enter into this Agreement and to make the assignments made herein and prior hereto; and (iv) they are not aware of any violation, infringement or misappropriation of any third party's rights (or any notice or claim thereof) by any person or entity with respect to the use of the Assigned IP or Name. Some of the items included in the Assigned IP may have expired, but to the best of the Shareholders' knowledge, no one has obtained any right to use any expired items that are superior to the rights of the Shareholders. Except for the representations contained in this Section 3.1, the Assigned IP is conveyed "as is, where is" and "with all faults," and the Shareholders have not made, and the Shareholders hereby expressly disclaim and negate, any other representation or warranty, express or implied, of any kind or nature whatsoever, relating to the Assigned IP or the Name (including any implied or expressed warranty of title, non-infringement, merchantability or fitness for a particular purpose).

- 3.2 <u>Representations and Warranties of the Company and Telco</u>. Each of the Company and Telco represents and warrants that (i) it has taken all requisite corporate or other action necessary to authorize its execution and performance of this Agreement and (ii) this Agreement is binding upon it in accordance with its terms.
- 4. Further Assurance and Post-closing Covenants. The Shareholders agree immediately following the execution of this Agreement to assist the Company in every legal way to (i) evidence, record and perfect the assignments of the Name and the Assigned IP; (ii) apply for and obtain recordation of and from time to time enforce, maintain, and defend the assigned rights; (iii) register and/or transfer the registration of the Name and any domains and URL's included in the Assigned IP into the Company's name or its designees; (iv) evidence, record and perfect the transfer of the Repayment Shares to the Company in a prompt and expeditious manner; and (v) evidence and/or record the release and extinguishment of any liens on the Collateral Shares. If the Company is unable for any reason to secure the Shareholders' signatures to any document or instrument it is entitled to under this Agreement and reasonably necessary to fulfill any of the Shareholders' obligations under Section 1.2 and this Section 4 after using its reasonable efforts to do so, the Shareholders hereby irrevocably designate and appoint the Company and its duly authorized officers and agents, as their respective agent and attorney-in-fact with full power of substitution to act for and on their behalf and instead of Shareholders, to execute and file any such document or documents and to do all other lawfully permitted acts to further the purposes of the foregoing with the same legal force and effect as if executed by Shareholders. If any part of the Name or Assigned IP is based on, incorporates, or is an improvement or derivative of, or cannot be reasonably and fully made, used, reproduced, distributed and otherwise exploited without using or violating technology or intellectual property rights owned or licensed by Shareholders and not assigned hereunder, Shareholders hereby grant the Company and its successors a perpetual, irrevocable, worldwide, royalty-free, exclusive, sublicensable right and license to exploit and exercise all such technology and intellectual property rights in support of the Company's exercise or exploitation of the Name and Assigned IP or any assigned rights (including any modifications, improvements and derivatives of any of them).
- 5. <u>Stock.</u> The parties agree that all Company capital stock, warrants or convertible securities owned by or registered to the Shareholders, except for the Repayment Shares, are the sole property of the Shareholders, free from any claims or liens by the Company.
- 6. <u>Fees and Expenses</u>. Except as set forth in <u>Section 15</u>, each Party shall bear all of its own fees, costs and expenses (including attorneys' fees and costs) arising out of or relating in any way to the negotiation and preparation of this Agreement.
- 7. <u>No Admission of Liability</u>. Each Party acknowledges and agrees that this Agreement does not, and shall not be construed to constitute any admission of liability or fault of any kind whatsoever by any Party by whom liability always has been and now is expressly denied, but is made solely in compromise and settlement of disputed matters.

- 8. <u>Entire Agreement; Binding Effect.</u> This Agreement, as well as any exhibits attached hereto, constitutes the entire, integrated agreement among the Parties with regard to the matters set forth herein and supersedes any and all prior and contemporaneous agreements, promises, representations, negotiations and understandings, whether written or oral, with respect to the subject matter hereof. Notwithstanding the foregoing, except as amended by this Agreement, the Purchase Agreement shall remain in full force and effect. This Agreement shall be binding upon and inure solely to the benefit of the Parties and their successors and assigns, and is not for the benefit of any third party.
- 9. <u>Drafting of Documents; Construction of Agreement.</u> Each Party represents and warrants that it is not relying on the advice of any other Party or anyone associated with such other Party as to the legal, tax, or other consequences of any kind arising out of this Agreement. Accordingly, each Party hereby completely releases and forever discharges each other Party from any and all claims or other rights of any kind which such releasing Party may assert because the legal, tax or other consequences of this Agreement are other than those anticipated by such Party. In addition, each Party acknowledges that (a) it is represented by legal counsel; (b) this Agreement has been fully negotiated among the Parties; and (c) it has fully reviewed the terms of this Agreement, has a complete knowledge and understanding of its rights, obligations and duties under this Agreement and of the rights waived or released under this Agreement, and has voluntarily accepted the terms of this Agreement. In the event of any ambiguity, no presumption shall arise against any Party as a result of any provision of this Agreement having been prepared or drafted in the first instance by such Party or by legal counsel representing such Party. As used in this Agreement, unless the context otherwise requires, the singular number will include the plural and the singular, and the use of any gender will be applicable to all genders. The captions and headings used in this Agreement are for convenience only and do not in any way affect, limit, amplify, or modify the terms and provisions of this Agreement.
- 10. <u>Notices</u>. All notices, demands, requests, and other communications required or permitted hereunder will be in writing and will be delivered by hand, telegram, facsimile or deposited with the United States Postal Service postage prepaid, registered or certified mail, return receipt requested, or delivered by courier or personal delivery addressed as follows:

If to Company:

YP Corp.
4840 East Jasmine Street, Suite 105
Mesa, Arizona 85205-3321
Facsimile: 480-860-0800
Talaphone: 480-654-0646

Telephone: 480-654-9646 Attention: President

#### If to Shareholders:

Ilse Cooper Morris & Miller, Ltd. Woods Centre St. John's, Antigua, W.I. Facsimile: 268-462-8976

Telephone: 268-562-1122

and:

Ilse Cooper Mathew and Markson, Ltd. Woods Centre St. John's, Antigua, W.I. Facsimile: 268-462-8976 Telephone: 268-562-1122

with a copy to:

James J. Trimble, Esq. Fennemore Craig 3003 North Central Avenue Suite 2600 Phoenix, Arizona 85012-2391 Facsimile: (602) 916-5505

Telephone: (602) 916-5305

All notices sent within the United States shall be deemed delivered two business days after deposit with the United States Postal Service, or if delivered by facsimile, telegram, courier or by personal delivery, then notice is deemed delivered upon the date and time of actual receipt or refusal of delivery by the representative's agents and employees of the Company and each Shareholder. All notices sent outside of the United States shall be deemed delivered 5 business days after deposit with the United States Postal Service, or if delivered by facsimile, telegram, courier or by personal delivery, then notice is deemed delivered upon the date and time of actual receipt or refusal of delivery by the representative's agents and employees of the Company and each Shareholder. Any party may designate a different address or person to whom such notices should be sent by giving notice thereof as provided herein, which change of address will be effective upon receipt.

- 11. <u>Amendments; Modifications.</u> No provision of this Agreement may be amended or modified, except by instrument in writing executed by the Parties.
- 12. <u>No Waiver</u>. No waiver by any Party of any of its rights or remedies under this Agreement or otherwise will be considered a waiver of any other or subsequent right or remedy of such Party; no delay or omission in the exercise or enforcement by any Party of any rights or remedies will be construed as a waiver of any other right or remedy of such Party; and, to the extent permitted by applicable law, no exercise or enforcement of any such rights or remedies will be held to exhaust any right or remedy of such Party.

- 13. <u>Governing Law</u>. This Agreement shall be governed by and construed in accordance with the laws of the State of Arizona, without giving effect to conflict of laws principles.
  - 14. Time of the Essence. Time is of the essence with respect to each and every term and condition of this Agreement.
- 15. <u>Attorneys' Fees.</u> If any Party breaches its representations or warranties under this Agreement or fails to fulfill or perform any of its covenants or obligations in this Agreement, such Party shall pay all costs, including, without limitation, reasonable attorneys' fees and expert witness fees, that may be incurred by the other Parties to enforce the terms, covenants, conditions and provisions of this Agreement, or that may be incurred as a result of the default under or breach of this Agreement, whether or not legal action is commenced.
- Execution in Counterparts. This Agreement may be executed in any number of counterparts, each of which shall be deemed to be an original as against any party whose signature appears thereon, and all of which shall together constitute one and the same instrument. This Agreement shall become binding when one or more counterparts hereof, individually or taken together, shall bear the signatures of all of the parties reflected hereon as the signatories. Any photographic or xerographic copy of this Agreement, with all signatures reproduced on one or more sets of signature pages, shall be considered for all purposes as if it were an executed counterpart of this Agreement. Signatures may be given by facsimile or other electronic transmission, and such signatures shall be fully binding on the party sending the same.
- 17. <u>Specific Performance</u>. Each of the parties to this Agreement acknowledges and agrees that the parties' respective remedies at law for a breach or threatened breach of any of the provisions of this Agreement would be inadequate and, in recognition of that fact, agrees that, in the event of a breach or threatened breach of the provisions of this Agreement by any other party, then in addition to any remedies at law, each other party shall be entitled to obtain equitable relief in the form of specific performance, a temporary restraining order, a temporary or permanent injunction or any other equitable remedy which may then be available.
- 18. <u>Provisions Severable.</u> The provisions of this Agreement are independent of and severable from each other, and no provision shall be affected or rendered invalid or unenforceable by virtue of the fact that for any reason any other or others of them may be invalid or unenforceable in whole or in part. Further, if a court of competent jurisdiction determines that any provision of this Agreement is invalid or unenforceable as written, such court may interpret, construe, rewrite or revise such provision, to the fullest extent allowed by law, so as to make it valid and enforceable consistent with the intent of the parties.

IN WITNESS WHEREOF, this Agreement is executed and delivered by the Parties as of the Effective Date set forth in the preamble.

YP CORP.

By: /s/ Peter J. Bergmann

Peter J. Bergmann
President and Chief Executive Officer

MORRIS & MILLER, LTD.

By: /s/ Ilse F. Cooper

AMT, Director

MATHEW AND MARKSON, LTD.

By: /s/ Ilse F. Cooper

AMT, Director

#### Assigned IP

#### List of Marks

"MINI WEB PAGE"	TRADEMARK
"YELLOW PAGE FINGERS ON A GLOBE WITH A	
YELLOW SKY IN A BOX"	STATE LEVEL SERVICE MARK
"MAKING IT EASY FOR YOU"	TRADEMARK
"AMERICA'S LOCAL YELLOW PAGES"	TRADEMARK
"YOUR LOCAL YELLOW PAGES"	TRADEMARK

List of Domain Names ("URLs")

YELLOW-PAGE.COM

YELLOW-PAGE.ORG

YELLOWPAGE.NET

YELLOWPAGES-INFO.NET

YELLOW-PAGES-INFO.NET

YELLOWPAGESINFO.NET

YELLOW-PAGE.INFO

YELLOWPAGEPLUS.COM

YELLOWPAGEPLUS.NET

AMERICAN-YELLOW-PAGE.COM

AMERICAN-YELLOW-PAGE.NET

AMERICAN-YELLOW-PAGES.COM

AMERICAN-YELLOW-PAGES.NET

AMERICAN-YELLOW-PAGE.ORG

AMERICAN-YELLOW-PAGES.ORG

USAYELLOWPAGE.NET

USAYELLOWPAGE.ORG

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Global Private Client Group

Merrill Lynch Business Financial Services Inc. 222 North LaSalle Street 17th Floor Chicago, Illinois 60601 (312) 499-3284 FAX: (312) 499-3254

May 19, 2005



Mr. Chris Broquit YP Corp 4840 E. Jasmine Street, Suite 105 Mesa, AZ 85205

#### RE: WCMA LINE OF CREDIT NO. 412-02104 ("Line of Credit")

Dear Mr. Broquist,

It is a pleasure to inform you that we have approved a renewal of the Line of Credit for YP Corp.

As renewed, the new Maturity Date will be April 30, 2006, with all other terms and conditions remaining unchanged. In connection with this renewal, a \$10,000.00 fee will be charged to the WCMA Account.

Should you have any questions, please contact Nick Zappia at (213) 236-2077.

Very truly yours,

Merrill Lynch Business Financial Services Inc.

By: /s/ Jack Gongaware Jack Gongaware

Credit Manager

cc: Nick Zappia Richard W. Tribble

#### CERTIFICATIONS PURSUANT TO SECTION 302 OF SARBANES-OXLEY

- I, Peter J. Bergmann, Chairman, President and Chief Executive Officer of YP Corp., certify that:
- 1. I have reviewed this Quarterly Report on Form 10-Q of YP Corp.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have;
- a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting to the registrant's auditors and the audit committee of the registrant's Board of Directors (or persons performing the equivalent function);
- a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 15, 2005 /s/Peter J. Bergmann

Peter J. Bergmann

Chairman, President and Chief Executive Officer

#### CERTIFICATIONS PURSUANT TO SECTION 302 OF SARBANES-OXLEY

- I, W. Chris Broquist, Chief Financial Officer of YP Corp., certify that:
- 1. I have reviewed this Quarterly Report on Form 10-Q of YP Corp.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have;
- a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting to the registrant's auditors and the audit committee of the registrant's Board of Directors (or persons performing the equivalent function);
- a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 15, 2005 /s/W. Chris Broquist

W. Chris Broquist Chief Financial Officer

Exhibit 32

# CERTIFICATION OF THE PRINCIPAL EXECUTIVE OFFICER AND PRINCIPAL FINANCIAL OFFICER PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

I, Peter J. Bergmann, the Chairman, President, Chief Executive Officer of YP Corp., certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that the Quarterly Report of YP Corp. on Form 10-Q for the quarter ended June 30, 2005 fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and that information contained in such Quarterly Report on Form 10-Q fairly presents in all material respects the financial condition and results of operations of YP Corp.

Date: August 15, 2005 /s/ Peter J. Bergmann

Peter J. Bergmann

Chairman, President and Chief Executive Officer

I, W. Chris Broquist, the Chief Financial Officer of YP Corp., certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that the Quarterly Report of YP Corp. on Form 10-Q for the quarter ended June 30, 2005 fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and that information contained in such Quarterly Report on Form 10-Q fairly presents in all material respects the financial condition and results of operations of YP Corp.

Date: August 15, 2005 /s/ W. Chris Broquist

W. Chris Broquist Chief Financial Officer